

THERAPY TRACK

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Remedies

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Real Time Information available with TherapyTrack:

Patient Demographics
Doctor Referrals
Unbilled Supplies
Staff Productivity
Payor Trends
Treatment Patterns
Protocols Tracking
Pain Medication Usage

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Excerpt from article in Advance Magazine

The best way to build relationships...

is to place the emphasis on communication. For starters, treat patients the same as you would a respected and trusted friend. Be friendly and courteous to patients and the physicians who referred them.

And make sure you know the names of the doctor's support staff. These people often go unnoticed or are under-appreciated, and the friendlier you are with them, the better your relationship with the referring physician.

Make sure you own staff adopts the same attitude in all their communications and efforts with the doctor and staff. Invite the referring physician and his staff to your department or office at least once a year to show off your workplace and staff. While they are there, be sure to demonstrate your treatments and latest equipment. This keeps the doctors up to date on the latest equipment advances, refreshes their skills and enhances the relationship.

Read the rest of this article by Therapy Track's CEO, Richard Tinsley, [by clicking here...](#)

Therapy Track's motto is:

If you can't measure it, you can't reward it. If you can't reward it, you can't improve it.

Therapy Track Products are:
REAL TIME INFORMATION

Real Time Productivity
Real Time Staffing
Real Time Cost Control

FUTURE PRODUCTS

Documentation
Outcome
Benchmarking

THERAPY TRACK QUESTIONS

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Life as a Therapy Department Manager...

...without Therapy Track

Not enough time in your day?
Too much to do?
Staffing headaches?
Employee evaluations a pain?

...with Therapy Track

Feeling in control
Developing staff teamwork
Time to think about professional growth
Career has advancement possibilities