

TOTAL PRODUCTIVITY TRACK



August 2009 REMEDIES!

REAL TIME!

We offer **real time tracking** of:

- Productivity
- Staffing
- Cost Control

Coming Soon:

- Nurse Track
- Benchmarking

Have a question?

Call Toll Free:
866-55TRACK
(866-558-7225)

**Direct (New!):
832-384-1851**

Fax:
832-384-1856

[Email us!](#)

[Visit our website!](#)

DID YOU KNOW?

You probably already know that we work with all kinds of hospital services -- from cardiology to sleep labs, X-ray to pharmacy...

But did you know that Total Productivity Track also tracks Environmental Services (like housekeeping).

Call us to find out more!

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Greetings!

This month's Remedies takes a look at data integrity. After all, Total Productivity Track is built on the premise of staff members entering data about their activities, goal-setting, and the reports that result.

So just how good is the data that directors and administrators are relying on when making decisions?

TPT Offers High Integrity Data (and may even inspire it!)

Like any other system, Total Productivity Track depends on accurate data, in our case the data entered daily by staff members regarding their time worked, the number of procedures, units and tasks performed, as well as other activities.

And like any other data entry system, there will almost certainly be a margin of error - whether through simple mistakes or actual dishonesty.

We are convinced that the vast majority of caregivers and staff members honestly enter their information. In our experience, healthcare professionals - trained and performing in a culture centered on the best and most complete patient care - are simply not willing to engage in false reporting.

As for simple human error, we have been please to observe over the years that TPT has been used in major hospitals across the country, that the rate of faulty reporting has been extremely small and that the impact on institutional operating reports has been barely measurable.

In fact, we've never had even one call from a client saying that their data was wrong.

This low level of data entry error may be because TPT allows staff members to see how they are performing against their peers, as well as against their own individual targets. So not only is an individual caregiver held accountable for their productivity by the department manager, but also, in a way, by the other caregivers in the department. That's a lot of built-in checks and balances (and people!) watching for any mistakes.

In any case, we are quite confident that Total Productivity Track not only operates



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...BY THE WAY --
WE'RE GREEN!



It's not something that we talk about much, but the truth is -- Total Productivity Track is a *green* product!

We're online and communicate almost entirely by email rather than in print, which means that our environmental footprint is pretty small.

Plus, the amount of paper our clients use (printing reports, for example) is completely within their own control.

We feel pretty good about that! (Now let's all go hug a tree...)

on data with a high degree of integrity and reliability, but we suspect that it may actually inspire it!

Plus... It's Fast!

Now that we've covered the integrity of the data, consider these fun factoids on how little time it takes for staffers to enter their daily activities into Total Productivity Track!



- In an 8-hour work day, there are 28,800 seconds
- The average time spent entering data into TPT by a caregiver is 30 seconds
- That's 0.001% of the total time in an 8-hour shift

How's that for fast and efficient!

Thank you all again for your business and interest -- 2009 is shaping up to be an exciting year for us, and I look forward to having even more news in the next issue.

As always, please forward this email to any of your colleagues that you think might be interested in learning about us.

Sincerely,

Richard D. Tinsley
CEO
Therapy Track

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