

Total Productivity Track Case Study

9/30/2009

12 Months Case Study

TPT case study 2009

XXXXXXXXX Hospital - Acute In-Patient PM&R Departments Combined

12 Months data - Oct. 2008 to Sept. 2009	Oct-08	Sep-09	Negative Effect From using TPT	Positive Effect From using TherapyTrack
Staff Hours per Month	2,889	2,316	0	Less payroll dollars spent (3,438 hours saved this 12 months)
Average # of Completed 15 Minute units of therapy Treatments per Month	5,738	5,279	0	Volume of therapy treatments about the same
Staff Productivity % of meeting 100% of target	102.34%	116.45%	0	Therapist are doing more therapy (a 14.11% increase in efficiency)
Monthly Staff Payroll	\$119,350	\$91,115	0	Pay roll Cost savings to the hospital (\$1,694,100 this 12 months)
Cost to the Hospital for a Completed 15 Minute of Therapy Treatment	\$20.80	\$17.26	0	Savings to hospital (\$235,056 annualized)
Hospital Cost per month to use TPT Services	\$800.00	\$800.00	0	12 months fee to use TherapyTrack was \$9,600

Summary

This 1 year case study of Hospital XXXXXXXX results are:

Quality service remained the same.

A substantial improvement(\$3.54 per unit) in what it cost the hospital to produce a unit of therapy.

A savings of \$235,056 calculated from yearly units(66,400) X unit cost savings (3.54)

TherapyTrack fee of \$9,600 is less than 5% of the savings the hospital experienced for the year